
AZZ incorporated's Aztec Galvanizing Services Division Earns Industry Awards

For Immediate Release

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April 19, 2004 – *FORT WORTH, TX* - AZZ incorporated (NYSE:AZZ), a manufacturer of electrical products and a provider of galvanizing services today announced that the American Galvanizing Association, a leading galvanizing industry trade association, has awarded the galvanizing division of AZZ incorporated with four “Excellence in Hot-Dip Galvanizing Awards.” The association presents annual awards in 12 industry categories to recognize projects that utilize hot-dip galvanizing in an ideal, creative, innovative, or monumental fashion.

AZZ's Aztec Galvanizing Services – Arizona was honored in the “Original Equipment Manufacturing” category for the development of a unique protocol for U-Haul International to dip entirely assembled trailers into molten zinc baths; enabling U-Haul to eliminate all paint specifications and the inventory required to paint and re-paint trailers.

In the “Building and Architecture” category the Arizona galvanizing facility won the award for its work in galvanizing “The Cloud” a signature architectural piece located at the entrance to the Fashion Show Mall in Las Vegas – one of the largest shopping centers in the United States. Hovering 128 feet above the 72,000 square foot plaza, “The Cloud” provides shade during the day and doubles as an image projection surface at night for advertising and special events.

Additionally, the Arizona facility also received an award in the “Food and Agriculture” category for galvanizing the state-of-the-art Bidart Dairy Milking Facility in Bakersfield, California. Utilizing heavy tubular steel for columns, beams, and roof trusses, on down to handrails, milking stalls and gates, AZZ galvanizing processes help the milking facility meet the USDA's tough regulations and California's rigid laws for safe waste disposal and environmental care.

In the “Industrial” category, AZZ's Aztec Galvanizing Services – Houston won the award for its work on the Lomita Rail Terminal Ethanol Unloading Facility in Carson City, California. Aztec-Houston's galvanizing process enabled the more than 200 tons of galvanized tubular column

frames, platform bridges, ladders, stairs and canopy rafters of the 1,000 foot-long facility to withstand the harsh industrial environment of corrosive chemical emissions, mist and fumes from refineries and train exhaust. The Lomita Terminal has the capacity to unload 95 rail cars—loaded with ethanol—in 24 hours supplying the Los Angeles market with alternative and environmentally friendly fuel whenever needed.

About the American Galvanizers Association

Founded in 1935, the American Galvanizers Association (AGA) is a non-profit trade association dedicated to serving the needs of fabricators, architects, specifiers, and engineers, providing technical support on innovative applications and state-of-the-art technological developments in hot-dip galvanizing for corrosion control.

Presented annually, the AGA Excellence in Hot-Dip Galvanizing awards recognize projects that utilize after-fabrication hot-dip galvanized steel in an ideal, creative, monumental, or otherwise impressive fashion in twelve distinct categories: Artistic, Bridge & Highway, Building Architecture, Civic Contribution, Coatings Over Hot-Dip Galvanizing, Electrical Utility & Communication, Food & Agriculture, Industrial, International, Original Equipment Manufacturing, Recreation & Entertainment, and Water & Marine. Winning projects represent the finest achievement in the use of hot-dip galvanizing in project design and concept.

About AZZ

AZZ incorporated is a specialty electrical equipment manufacturer serving the global markets of industrial, power generation, transmission and distribution, as well as a leading provider of hot dip galvanizing services to the steel fabrication market nationwide.

Except for the statements of historical fact, this release may contain forward-looking statements that involve risks and uncertainties some of which are detailed from time to time in documents filed by the Company with the SEC. Those risks and uncertainties include, but are not limited to: changes in customer demand and response to products and services offered by the company, including demand by the electrical power generation markets, electrical transmission and distribution markets, the industrial markets, and the hot dip galvanizing markets; prices and raw material costs, including zinc and natural gas which are used in the hot dip galvanizing process; changes in the economic conditions of the various markets the Company serves, foreign and domestic, customer requested delays of shipments, acquisition opportunities, adequacy of financing, and availability of experienced management employees to implement the Company's growth strategy. The Company can give no assurance that such forward-looking statements will prove to be correct