
AZZ incorporated Issues Revenue and Earnings Guidance for Fiscal - Year 2010

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January 16, 2009 – *FORT WORTH, TX* - AZZ incorporated (NYSE: AZZ), a manufacturer of electrical products and a provider of galvanizing services today announced revenue and earnings guidance for Fiscal Year 2010. Fiscal Year 2010 refers to the 12 month period beginning March 1, 2009 and ending on February 28, 2010.

David H. Dingus, president and chief executive officer of the company stated, “Based upon the evaluation of information currently available to management, we are pleased to project what we believe will be another excellent year for AZZ in Fiscal 2010, the second strongest in our history, and also the 23rd consecutive year of profitability. Our earnings are estimated to be within the range of \$2.75 and \$2.95 per diluted share, and revenues are estimated to be within the range of \$420 to \$440 million. We continue to build upon the success we have been able to achieve, and continually strive to enhance the performance of the Company. The growth that we are projecting in our Electrical and Industrial Products Segment will not fully offset the reduction that is projected in our Galvanizing Services business. The growth in the Electrical and Industrial Products Segment should approximate 9 percent, and the reduction in galvanizing will approximate 9 percent. The decrease in revenues for the Galvanizing Services Segment will be the result of lower pricing brought about from softer demand associated with economic conditions. Our estimates assume that we will see a continuation of strong domestic and international demand for our products and services. It is anticipated that 59 percent of our revenues will be derived from the Electrical and Industrial Products Segment and 41 percent from Galvanizing Services Segment. Margins for both Segments are projected to remain very strong, and should be in the range of 16.5 to 17.5 percent for the Electrical and Industrial Products Segment and 22 to 23 percent in the Galvanizing Services Segment. Further information is provided in our Form 8-K filing on January 16, 2009.”

Mr. Dingus continued, “Our next, regularly scheduled quarterly conference call is in April 2009, where we will be reporting the operating results for the fourth quarter and 2009 fiscal year. We are encouraged with the excellent growth and expansion of the company both in revenues and in earnings over the past few years and are continuing our efforts to seek out additional growth and expansion opportunities. The strength of our balance sheet fully supports this strategy.”

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AZZ incorporated is a specialty electrical equipment manufacturer serving the global markets of industrial, power generation, transmission and distributions, as well as a leading provider of hot dip galvanizing services to the steel fabrication market nationwide.

Except for the statements of historical fact, this release may contain forward-looking statements that involve risks and uncertainties some of which are detailed from time to time in documents filed by the company with the SEC. Those risks and uncertainties include, but are not limited to: changes in customer demand and response to products and services offered by the company, including demand by the electrical power generation markets, electrical transmission and distribution markets, the industrial markets, and the hot dip galvanizing markets; prices and raw material costs, including zinc and natural gas which are used in the hot dip galvanizing process and steel, aluminum and copper which are used in the electrical and industrial segment; changes in the economic conditions of the various markets the company serves, foreign and domestic, customer requested delays of shipments, acquisition opportunities, adequacy of financing, currency fluctuations, and availability of experienced management employees to implement the company's growth strategy. The company can give no assurance that such forward-looking statements will prove to be correct. We undertake no obligation to affirm, publicly update or revise any forward-looking statements, whether as a result of information, future events or otherwise.

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