# Earnings Highlights



## Q3 Fiscal Year 2022

### Highlights:

#### **Focusing on Metal Coatings**

with solid top and bottom line quarterly growth over prior year

#### Concerning our Boardled Strategic Review,

we remain confident that AZZ will become predominantly a focused metal coatings company

### Returning Capital to Shareholders with

148,000 shares repurchased in the quarter

#### Q3 FY 2022 by the Numbers (1)

Sales	Net Income	Earnings Per Share	Operating Income	Operating Margin	EBITDA
\$ <b>231.7</b> M	\$ <b>21.1</b> M	\$0.85	\$ <b>30.1</b> M	13.0%	\$ <b>39.8</b> M
2.3%	7.0%	11.8%	8.0%	70 bps	0.5%

### Segment Results

#### **Metal Coatings**

Sales	Operating Income	Operating Margin
\$ <b>133.4</b> M	\$ <b>32.7</b> M	24.5%
<b>15.4</b> %	<b>14.1</b> %	<b>y</b> 30bps

#### **Infrastructure Solutions**

Sales	Operating Income	Operating Margin
\$ <b>98.4</b> M	\$ <b>9.2</b> M	9.3%
<b>11.4</b> %	<b>▲</b> 5.4%	▲ 140 bps

**AZZ continues to return capital** to shareholders in Q3 FY2022

\$4.2M in Dividend Payments + \$7.6M in Common Stock Repurchases \$11.8 M Returned to Shareholders

Visit www.azz.com/investor-relations for AZZ's full Q3 2022 earnings release issued January 10, 2022, and the associated webcast presentation.